# Students Loan Repayment - Collection

#### LOAN SERVICING BRANCH





## **Team Roster**

Jordan, John (Lead)

Avery, Virginia

Bryant, Michele

Cordy, Al

Dennis, Wanda

Ford, Irene

Harris-Reid, Jennifer

Hawk, Anthony

Hopkins, Neil

Kutter, Robert

Rob

## **Performance Score**

### **FSA Enterprise**

|                                                               | 2000    | Q2-2001 | Q4-2001 | Q2-2002 | Q4-2002 | Goal           |  |  |  |
|---------------------------------------------------------------|---------|---------|---------|---------|---------|----------------|--|--|--|
| Customer Satisfaction                                         | 72.9    | 74.2    |         |         |         | 74.4 (2002)    |  |  |  |
| (Scale 1 – 100)                                               |         |         |         |         |         |                |  |  |  |
| Employee Satisfaction                                         | 3.51    | 3.74    |         |         |         | 3.60 (2004)    |  |  |  |
| (Scale 1 – 5)                                                 |         |         |         |         |         |                |  |  |  |
| Unit Cost                                                     | \$20.14 | \$19.57 |         |         |         | \$16.69 (2004) |  |  |  |
| Integrity: Achieve a Clean Audit & Get Off the High Risk List |         |         |         |         |         |                |  |  |  |

#### **Team Results**

|                          |              | 2000 | Q2-<br>2001 | Q4-<br>2001 | Q2-<br>2002 | Q4-<br>2002 |
|--------------------------|--------------|------|-------------|-------------|-------------|-------------|
| CUSTOMER<br>SATISFACTION | ACSI         | 75.9 | 77.9        |             |             |             |
| SATISTACTION             | Other survey |      |             |             |             |             |
| EMPLOYEE SATISFACTION    |              | 3.35 | 3.82        |             |             |             |
| UNIT COST                | Your Portion |      | \$0.02      |             | \$0.03      |             |
|                          | Other        |      |             |             |             |             |

## **Contributions**

#### **Status**

1. Audit the SSA Death Tape Match to remove accounts from the FSA Active Status Portfolio and refund overpayments to the executors of estates located. (09/30/02) Affects customer satisfaction.

- 2. Attain 98 percent customer satisfaction of inquiries to LSB. (09/30/02) Affects customer satisfaction.
- 3. Significantly reduce portfolio of 4.3 million accounts in all locations by 09/30/02. Affects unit cost.
- 4. LSB is working towards helping staff members complete all four required proficiencies for advancement by 09/30/02. Affects employee satisfaction.